- 1. Working with municipalities and school districts
- ~ city came to us, and asked for services. Continued via relationships with city arborist and staff
- ~ Trust is a major category here.
- ~ MOUs between a city/school district to spell out expectations; works sometimes.
- ~ For schools: work with parents, they have the contacts. Also: scouts, environmental club, etc.
- ~ Connect with SD's facilities department, and to the actual facilities workforce; give recognition, time and appreciation to the maintenance workers.
- ~ Bring local arborists (transactional!), give credibility to your planting.

2. Educational program models

- ~ ed program is important from a mission perspective: facilitates discussions around tree planting, and connects with children and parents.
- ~ K to 12 programming; "planting trees is fun" program; every planting comes with and education component.
- ~ For HS: internship programs, but paid. Have to reapply each semester, but very high retention rate; learn not only planting but also life skills (interviewing, financial literacy, public speaking). They also are "eyes and ears" in the community
- ~ to evaluate: ask the participants (surveys) "how did it go?" Note areas indicated for growth. Focus on
- ~ Tree ambassadors: also includes post-HS young adults. Ideal model would include teens as teachers, and a through-line to stay with the program after graduation, to workforce development (CA Climate Corps). Informed AND skilled society.
- ~ Requires investment in a staff person as mentor etc. and also for liability purposes; may need a certified arborist.
- ~ Ed program as "tip of the spear" for urban forestry CBOs.
- ~ different models for different age groups (more hands-on for adults).
 - 3. Tree survival tree care and watering models
- ~ will need a variety of ideas to cover all situations
- ~ 55-gal rain barrel, with a battery-operated timer and a drip system (watch out for vandalism/theft)
- ~ pickup truck + water tank + paid staff ⓒ. Key thing is to make it a paid job, not a volunteer position; water is heavy, so need people who know what they are doing. Need to transition to non-emitting trucks and equipment. Could they be donated?

- ~ water bladders
- ~ stormwater interventions: curb cuts to direct rainfall;
- ~ school greening: involve students in watering; need curriculum on tree water needs in an environmental context (use tree as a teaching tool)
- ~ need community engagement from start to finish; engage before tree is planted, engage during the follow-up care/watering period. Provide a watering kit/tree care kit for every resident who adopts a tree.

4. In-kind donations and fundraising

- ~ what about memberships? Basic level should be low, so everyone can join. Can serve to attract people to events, including BIG events (carnival? Golf tournaments?) can attract a different set of people depending on the event. Can also get PR!
- ~ selling things: schwag!
- ~ Day-of-giving days; can use personal networks and can get donations from across the country.
- ~ Letters at holiday-time to remind donors/volunteers
- ~ Amazon smile? Also other companies have similar donation schemes.
- ~ Trivia night! Paint night! Smaller events, but good community presence, and reaches a completely new audience (expands donor base).

5. Community Partnerships development

- ~ Importance of interpersonal relationships PRIOR to involvement in trees. Lean into the relationships, then can work on behalf of everyone's best intentions.
- ~ Work in low-resource communities also taps into people's hearts 😊
- ~ Invite all levels of employees to the table; invite folks into a conversation (ask what they want to discuss)
- ~ Available grant funds as a way to open conversation with potential new partners
- ~ Tree donation as a way of increasing interest

- ~ Tribal communities in the WUI need an active relationship before tree planting/grant application; assess needs and build a collaborative relationship ahead of a project.
- ~ Be good to one another!
 - 6. Tree species selection for a changing climate
- ~ increased interest in native plants vs. performance in changing climate in urban conditions; "native" as a bio-regional idea; need to know arboricultural characteristics of native trees; trees planted in the past were planted in a different climate; new plantings may be better acclimated to the current conditions
- ~ climate analogues (space-for-time substitution) and possibility of using their tree species
- ~ need to consider pest introductions/migrations
- ~ consider local site conditions before considering climate change
- ~ resources: UFEI (aka SelecTree); My Tree and Me (CalFire); Mulch!
- ~ ultimately: will need to do local trials, and keep records of successful and failed species, through a longer time period (e.g., during extreme weather years).

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